





Agenda

Highlights of the 2018 Schedule of Contributions

- Focus on stability
- Impact on companies
- ÉEQ is listening Simplify processes for companies
- Broadening materials subject to a fee
- SoC Rules

Tips and advice

Payment dates

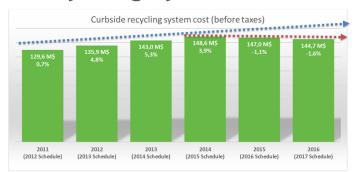
Questions period





2018 SoC: Focus on stability

- · Stabilization of the costs of curbside recycling system
 - Even a decrease
- Decrease of average rate = 5 %



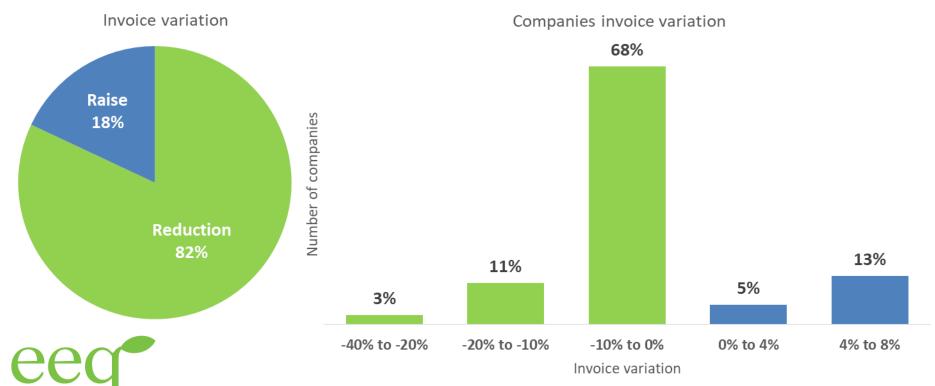
- Broadening of materials subject to a fee
 - Inclusion of CP&PM sold as products = decrease of average rate
 (-1,1 %)
- Low-volume producers :
 - No change to flat fee eligibility
 - Flat fees remain the same as 2017 SoC



Impact on companies

Éco Entreprises Québec

82% of companies have a lower bill 5% will experience an increase of less than 4% 13% will experience an increase of between 4 and 8%



1. ÉEQ is listening

Simplify processes for companies

Continuation of the reporting optimization initiative

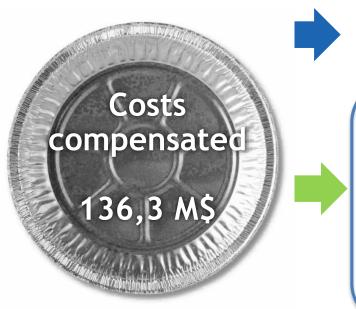
- Emphasis on personalized support
- Website redesign
 - Segmentation by sector of activity (to come)
 - Interactive Guide (in progress)
 - Materials Decision tree (in progress)
- Stabilization of reporting and payment dates
 - 2018 SoC preliminary report available since March 1st
 - Installments payments on fixed dates (in appraisal for T2019)
 - More than 60 % of companies confirm that this approach would allow better budget planning and meets a need
 - 57 % of companies want a spread over 4 installments
- Automatic report submission as soon as the SoC comes into effect (under study)





More materials, more contributors, more equity: broadening to reduce

The broadening targets two types of materials



Containers, packaging and printed matter subject to a fee

Short-life containers, packaging and printed matter sold as products*

Printed matter sold as products*



Short-life containers and packaging sold as products

What are the criteria?

- Any flexible or rigid material intended to contain, protect or wrap products
- Single-use or short-life:
 - whose physical and aesthetic features are altered after its first uses
- Sold as products
- Ultimately purchased by consumers (individuals)

Containers and packaging similar to those currently subject to a fee under the SoC



Printed matter sold as products

What are the criteria?

- Paper and other cellulosic fibres, whether or not they are used as a medium for texts or images
- Sold as products
- Ultimately purchased by consumers (individuals)

All printed matter sold to individuals are now subject to a fee



Food bags and packaging film

- Aluminium foil
- Plastic wrap
- Waxed paper
- Parchment paper
- Sandwich and freezer bags
- Paper liners (muffins)
- Kraft paper bags (lunches)
- Candy bags, etc.











Disposable food and beverage containers



- Aluminium plates and all types of containers
- Plates, bowls and all other types of non-aluminium containers
- Cups (all types and materials)
- Lids (all materials), etc.







Birthday and celebration supplies

- Gift bags
- Wrapping paper
- Greeting cards
- Tissue paper
- Gift boxes
- Gift tags
- Ribbons and bows (if designated material)
- Piñatas, party poppers, etc.











Stationery

- Envelopes
- Notebooks including spiral notebooks
- Notepads
- Loose-leaf and graph paper
- Agendas
- Calendars
- Protective films and document covers
- Photo paper, etc.







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Household products

- Moving and storage boxes
- Recycling bags
- Furniture covers
- Paint roller pan liners
- Plant saucers
- Vacuum storage bags
- Protective packaging, bubble wrap, etc.









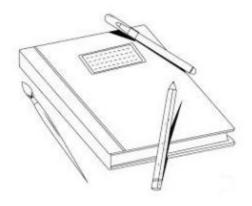


Leisure and crafts

- Colouring books
- Activity books (sudoku, crossword puzzles, etc.)
- Workbooks (mathematics, etc.)
- Construction paper
- Art kits
- Scrapbooking supplies, etc.

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Excluded Short-life containers and packaging sold as products

Would be excluded:

Containers and packaging <u>explicitly and solely</u> intended to **contain** or package garbage and all other types of waste designated under another regulation.

For example:

- Trash bags
- Compost bags
- Vacuum bags
- Biomedical waste bags





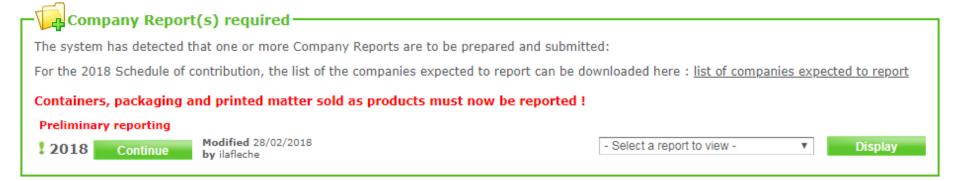
Excluded Printed matter sold as products

Would be excluded:

- Books
- Materials included in the newspaper category
- Schoolbooks
- Personal medical files
- Identification documents (birth certificate, passport, etc.)
- Printed matter intended to be used or consumed only by a final user at the sales or distribution site (e.g. paper placemats and menus in a restaurant)









Reporting process for the 2018 Schedule of Contributions - Preliminary reporting You must use the 2017 calendar year information for the 2018 Schedule of Contributions Obligation Statistics Data Credit Clarification Methodology Brands Finish **Obligation confirmation** Please answer the following questions to determine your obligation for the year in question. Note that the answers shown for the previous year are only provided as a reference. 2017 SoC 2018 SoC Are the containers, packaging and printed paper you generate among those designated by ÉEO's contribution schedule and ultimately intended for Quebec consumers? (Example: If you are a manufacturer and your products are sold as a private brand or distributed to consumers by retailers located in Ouebec, you must answer "Yes.") Receipts, revenues or gross sales in Quebec (Select the appropriate level in millions \$) > 2M\$ > 2M\$ Ouantities generated (Select the appropriate level of metric tonnes) > 15 mt > 15 mt NOTE: Contact the Company Services department at 514-987-1700 or toll free at 1-877-987-1491 if you need to modify your answers. Make sure you have accounted for your containers, packaging and printed matter sold as products.



Your company is targeted

List of materials, Company Reconstruction Submit for Quebec Show only materials reported in the last Company C	¥				Modify
	previous	reporting kg	current reporting kg	Rate (\$ / kg)	Total
Class: Printed matter					
Newsprint insert and circulars		0	0	TBD	TBD
Catalogues and publications		0	0	TBD	TBD
2 Magazines		0	0	TBD	TBD
		0	0	TBD	TBD
Telephone Books					
7 Telephone Books Paper for general use		0	0	TBD	TBD
_		0	0	TBD TBD	TBD TBD

Justify if you have not entered any quantity



Credit for recycled content

The data saved on the previous screen indicate that you have generated materials that could be the subject of a credit for recycled content if quantities reach or exceed thresholds set in the 2018 Schedule of Contributions.

Please indicate whether the "containers and packaging" generated:

- do not meet the thresholds required to receive the credit
- meet the thresholds, but you do not wish to take advantage of the credit
- meet the thresholds and you do wish to take advantage of the credit for recycled content

Please indicate the quantity (kg) that meets or exceeds the thresholds set for each material, as appropriate.

Company

Name		Number total of kg. submitted	Potential credit
	.(CP&PM)	0	TBD
	.(CP&PM products)	0	TBD

Error!

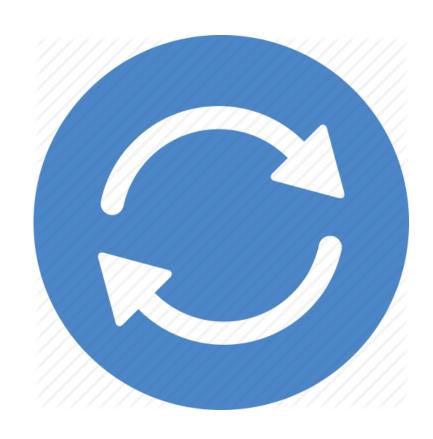
The quantity of kilograms must be greater than 0 or the absence of data must be justified for at least one division of CP&PM sold as products.





Updated with no changes

- The dates and reference years were updated
- In keeping with the draft regulation to be adopted by the government, other updates may be made whenever necessary





Draft regulation published in December 2017 (pending adoption)

- Would be targeted:
 - Large retailers (929 m2 (10 000 pi2) of floor area)
 - Companies with a place of business in Quebec that do not have a point of retail sale but whose products are offered exclusively via e-commerce
 - Franchisor or owner of a chain, banner or group responsible to report for imports of its members, as the first supplier, whether or not the importer





Reporting: Tips and advice

- Remember to consider all sales in Québec, including orders shipped outside the province but sold from a point of sale in Québec
- Your vendors may already have the information you need.
 Several printers and packaging manufacturers and distributors can provide you annual purchase reports with total quantities per Material
- To help you exclude products sold under brands that belong to your suppliers, confirm, on an annual basis, if your suppliers have to submit a report to ÉEQ.
 - You may start by looking through the list of companies expected to submit a report in the online reporting system, and also on the Registraire des Entreprises website



Reporting: Tips and advice

- Check with your sectorial association if specific tools were developed to facilitate the reporting process for your industry
- Do not forget to include packaging generated by online sales to consumers.
- Remember to include all the deductions your are eligible for and for which you can provide adequate and verifiable justification:
 - End consumer is an industry, commerce or institution (direct sale)
 - Consumed on site
 - Transport material not intended for consumers



Reporting: Tips and advice

Quick tips to avoid costly mistakes

- Spot data entry errors by checking whether your files contain extreme values
- Make random checks to validate unit weights and materials classes
- Confirm subtotals and data that have been carried over

Do you have questions? Need support? ÉEQ is here to **help** and provide you with tools, including **Excel templates and methodological sheets**, to guide you in the reporting process.





Payment dates

If the 2018 SoC is published before May 31, 2018, the two payments will be required in fall 2018

	2017	2018				
	T4	T1	T2	Т3	T4	
2017 SoC	80% November 10	20% January 26				
2018 SoC					80% October 20% December	





